



Rawlinson & Hunter Singapore

 **RAWLINSON  
& HUNTER**

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Accountancy  
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Tax



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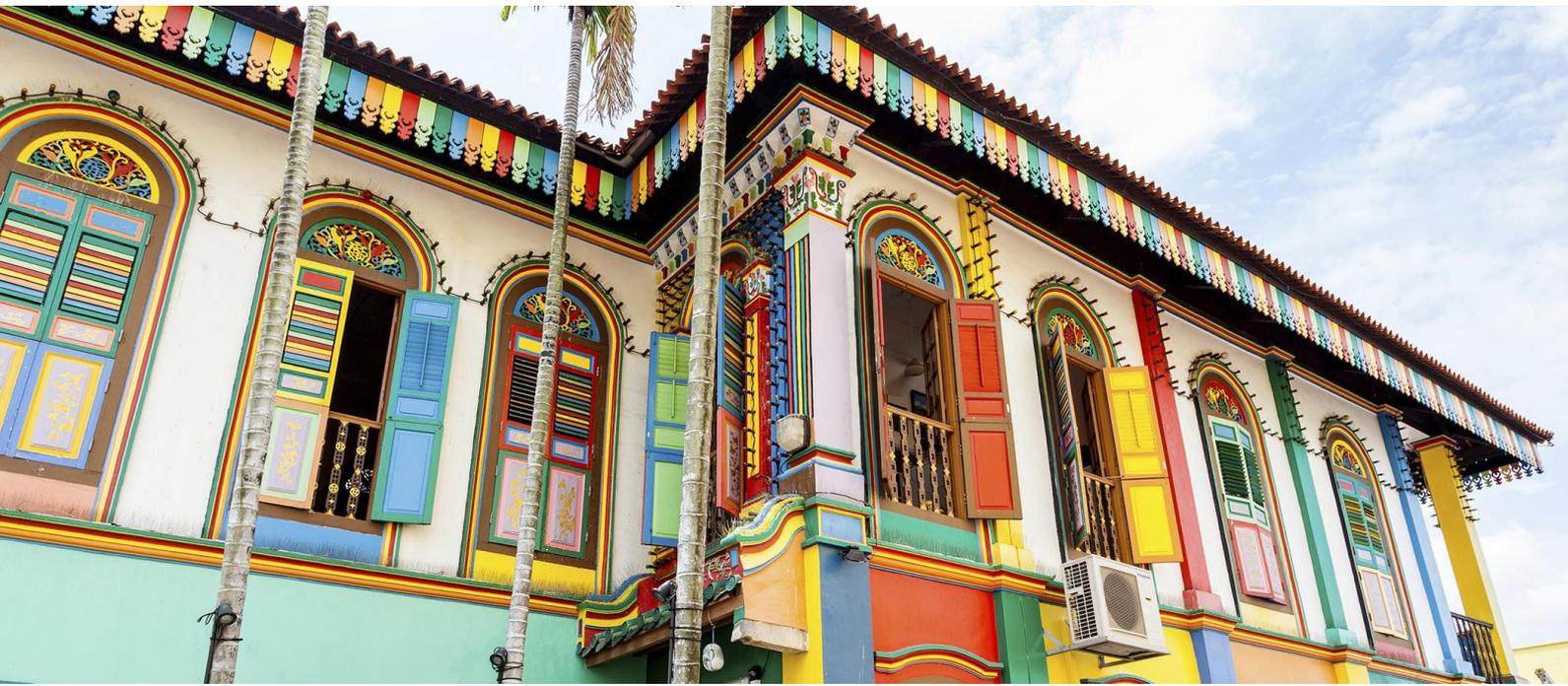
Rawlinson & Hunter Singapore is the first Asian office in our global financial services network. It provides us with the ability to offer clients a broad spectrum of seamless and cross-jurisdictional services to suit both onshore and offshore individuals and corporates across the globe.

## About Us

Clients of Rawlinson & Hunter Singapore know they are receiving the benefit of private client management and advisory expertise that is built on years of first-hand experience of the offshore financial services industry. We offer a comprehensive range of professional services including, trust, accounting, corporate, tax consultancy and private client services.

This depth of professional expertise sets us apart from the competition and provides clients with a level of professional and personalised service that is second to none. For the private client we can take the strain, safeguarding their assets, leaving them to enjoy the benefits, not suffer the burdens, of wealth.

Clients of Rawlinson & Hunter Singapore benefit from having direct access to our international grouping of professional firms which include Australia, Bermuda, British Virgin Islands, Cayman Islands, Guernsey, Jersey, New Zealand, Switzerland and the United Kingdom.



## Rawlinson & Hunter

Rawlinson & Hunter has built a global reputation for excellence and personal services in the private client and corporate fields. Working closely with our clients we endeavour to give the best solutions to issues as they arise, to respond to all enquiries in a timely manner and to offer staff continuity on all engagements, particularly at a partner and director level.

For over 80 years Rawlinson & Hunter has been providing services to our corporate and private clients, combining outstanding technical skills with a uniquely personal approach. Our worldwide reputation has been built on our ability to deliver the best solutions to our clients precisely when they need them.

Rawlinson & Hunter is different, as is our way of working. Our partners like to get to know their clients well and carry out much of the work in person, often face to face. Most of our clients have come to us through a personal recommendation, evidence of our strong reputation as a leading firm in our field.

## Singapore

Singapore is a major international financial centre located in South East Asia. Its remarkable growth story since independence in 1965 is such that Singapore is now a major international player in financial services, shipping, banking, manufacturing, and research & development. Indeed Singapore is recognised as the world's 4th leading financial centre and its port is one of the five busiest in the world.

Regularly voted as one of the most business friendly jurisdictions in the world, Singapore is now seen as the most attractive base for Asian operations for many banks, hedge funds, and family offices.

Singapore's ability to attract private and institutional investors is based on its ability to demonstrate key attributes:

- Common law legal framework;
- Excellent infrastructure;
- Economic, social and political stability;
- Corporate legal structure that is conducive to business;
- Geographical location;
- World class regulation;
- Tax treaties in place with many of its Asian neighbours, as well as internationally; and
- Attractive corporate tax rates.

The majority of the world's major banks, legal firms, and financial services professionals have a presence in Singapore, and many consider Singapore to be their Asia Pacific Head Office.

The Monetary Authority of Singapore (MAS) is the integrated regulator and supervisor of financial institutions in Singapore. Singapore has established strict and rigorous anti-money laundering regulations and is countering the financing of terrorism (AML/CFT) regimes through its comprehensive and sound legal, institutional, policy and supervisory framework. As a member of the Financial Action Task Force (FATF), Singapore also contributes actively towards international AML/CFT standard-setting discussions.



## Offered Services

### Trusts

Building on its reputation as the top wealth management centre in the Asia Pacific region, Singapore continues to attract foreign wealth and wealthy families to its shores and with that comes the offshore trust and law service providers and specialists, making Singapore one of the leading trust centres in the world.

Rawlinson & Hunter Singapore is well positioned to provide advice on trust structuring and trust formation, be it a BVI trust, a Cayman Island trust or a Singapore trust. We have the know-how to provide solutions to meet your requirements and needs.

In essence, a trust is created once a settlor (donor) transfers his/her assets (in the form of cash, investments, stocks and shares, art collections, jewellery etc.) over to the trustees, who now own the assets legally and who hold the trust assets in trust for the beneficiaries. The trustees manage and administer the trust assets through the legally binding instrument called the “trust deed”.

Ever since trusts were introduced from the days of the Crusades, the English concept of trust has evolved quite significantly over the centuries and the common use of trusts nowadays are wealth management and protection and preservation of assets, especially with wealthy families. As would be expected from Rawlinson & Hunter, our Singapore office has an in-depth understanding of all aspects of trust structures and functions, including:

- Estate Planning
- Assets protection
- Family succession planning and transfer of wealth for future generations
- Avoidance of forced heirship
- As a will substitute and to avoid probate upon death
- To provide for charity and non-charity funding or donations
- Tax mitigation in a low tax jurisdiction may also be a consideration for some.

### Private Client Services

Prosperity should bring freedom, but more often the opposite is the case. The greater the possessions, the greater the responsibilities and the rules that seem to restrict the enjoyment of them. Our skill lies in maximising the benefits that wealth can bring, by protecting it and allowing it to do what it was always supposed to do - to be enjoyed by the individuals who own it.

Our offices contain a greater concentration of international private client expertise than any other firm, anywhere in the world. Our reputation as experts in this field has brought us family and corporate clients in every continent, almost entirely by personal recommendation.

We will need to get to know you and your individual circumstances. You will need to get to know us and trust us. We can then provide you with a solution uniquely suited to your situation and to your needs.

### Corporate Services

Rawlinson & Hunter Singapore will ensure that your company’s books and records are kept up to date with the relevant authorities, that your company returns, tax filings, statutory accounts are all maintained and submitted accurately and on time. You will be kept up to date with changes in regulations, law and tax treatments that affect you and your business. Additionally, we will assist in the setting up of companies both onshore and offshore, and ensure you are fully aware of your requirements as the owner, director or shareholder of your corporate portfolio. Other services provided by our office include:

- Onshore & Offshore Incorporation
- Director & Company Secretarial provision
- Provision of Registered Office
- Statutory Account Submission (including XBRL submission for Singapore entities)
- Compliance Best Practice & Corporate Governance
- Corporate Restructuring
- Maintenance of Statutory Register & Records
- Stamp Duty Clearance
- Client Contract Review and Execution

### Tax Advisory Service

Rawlinson & Hunter offer a full tax advisory service with expertise in key regional and international jurisdictions. Our Singapore office provides Singapore and regional tax advice, and we work with our international firms to provide UK and Australian tax advice.



## Outsourcing your Finance Function

In an increasingly regulated world, it is essential for a company's financial records to be kept in order.

Effective financial management is vital for the growth of a company, and in order for your business to fulfil its potential, we will ensure that not only are your bills getting paid, but we also ensure you are getting value for money, are not paying over the odds. We can assist you with any resolution of queries with vendors.

Bookkeeping is not just about paying bills; it is about interpreting and applying financial analysis to provide our clients with solutions that help them to achieve their strategic goals.

Rawlinson & Hunter Singapore knows that you need to be on top of your business at all times. Up to date, accurate and relevant management reporting on your costs, income, cash flow, balance sheet, and market data is required to enable you to make quick and informed decisions in your chosen market.

We are able to provide a full range of customised accounting services to suit our clients' unique needs and circumstances. These include, but are not limited to:

- Full maintenance of company financials
- Accounts Payable & Receivable
- In Depth Management Reporting
- Statutory Reporting
- Payroll Management
- Bank Account Management, Liquidity & FX Management
- Tax Reporting & Submission (Direct and Indirect for Singapore entities)
- Trust Accounting
- Fund Accounting & Administration

## Planning & Forecasting

Reporting and maintaining your results is only one part of what is really required. Traditional bookkeeping is historical based, looking at results compared to market, or reporting annual, quarterly or monthly performance. But a huge part of a true CFO Function must be forward looking for it to add real value to your business.

Preparing a budget should not just be based on your previous year actuals, then accounting for inflation. A "bottom-up" budget should always be done, and using Rawlinson & Hunter Singapore, we will provide an in depth analysis of your cost base, market conditions, business plans, cash, customer and financing position to ensure that a realistic, target driven budget is prepared. We are a partner for the long term, and will advise and assist in the coming years to help you achieve, and exceed this target.

A traditional budget will only get you one or two years into the future. The critical difference between those companies that do well and those that excel is that the majority have a 5 or 10 year plan. Rawlinson & Hunter Singapore is uniquely placed to work with you and your team to understand where you want to be in 5 and 10 years time, how you want to get there, and build an innovative solution to achieve this goal.

## Business Structuring & Consultancy

Managing a business whilst being so close to the details could potentially give rise to a situation where a second, impartial, independent advisor can often help you see the woods, the trees and beyond.

Rawlinson & Hunter Singapore can help you see your business in a different light, assist you with offshore and onshore structuring around the world to make your ownership structure the most efficient in terms of operation, tax and exit strategy. We can also analyse your internal processes, and assist you in ensuring that they are as efficient as possible, to help your organisation make quick, informed decisions. We can even assist you in implementing new Finance IT systems that will ensure that you have accurate and timely information at your fingertips.

Our structuring and consultancy services include, but are not limited to:

- Offshore & Onshore Structuring
- Trust Structuring
- Process Engineering
- Financial System implementation
- Resourcing
- Forensic Accounting & Consultancy Services



## Rawlinson & Hunter International

Rawlinson & Hunter is an international grouping of professional firms, specialising in financial and taxation advice. Our skill lies in maximising the rewards that prosperity can bring. For the private client, we can take the strain, safeguarding their assets, leaving them to enjoy the benefits, not suffer the burdens, of wealth.

The international structure of Rawlinson & Hunter is unique, both in the way that it operates and in the extensive scope of the financial services that it provides. Our structure gives the client the best of both worlds - an organisation which encourages a close working relationship between client and partner and one that gives immediate access to eleven international offices.

This special relationship stems from the partners in the various offices having worked very closely together over a considerable number of years and from each believing that their clients must be given the best possible service. This enables transactions involving more than one Rawlinson & Hunter office to be effected more quickly, efficiently and professionally than by many other, larger organisations.

Our unique structure allows clients access to the individual advantages and specialist services available in eleven different international offices and every office can draw on the expertise and specialist resources available in the rest of the group. All our offices have excellent relationships with leading lawyers, bankers and investment managers in most of the world's major financial centres.

Internationally, our network of offices include: Australia, Bermuda, the British Virgin Islands, the Cayman Islands, Guernsey, Jersey, New Zealand, Singapore, Switzerland and the United Kingdom.

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